

Volume 10

Communiqué

Quarterly Newsletter of Electronica HighTech Machines Pvt.Ltd

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Message from the M.D

Dear Friends, well-wishers & our Valued customers.

The year 2011 indeed marked many events & also Electronica HiTech could introduce many new products for the industry. We also added many new customers both in metal cutting and metal forming industry. Many of the existing customers extended their trust on Electronica Hitech by giving us repeat business. Many of you also gave straight feedback which helped us to improve our customer service. I, sincerely thank all of you for your continued support in the year 2011. With your continued support, Electronica HiTech is growing rapidly both in metal cutting and metal forming segment and has grown its business by 50% from last year. Today we are a team of 150 professionals in sales, service and support & we are continuously strengthening our team and operations to give best of our service.

In the Metal Cutting Segment, we introduced a large size boring machine from Fermat, a Czech Republic company. This machine has a very good application in the energy segment or earth moving machinery segment. We have supplied more than 1000 cnc machines from Doosan infracore, Korea since last more than 17 years. This year we introduced DNM 400 alpha for forging industry. We represent Hartford, the largest machining Centre Company from Taiwan. We have supplied more than 800 machining centers from Hartford. This year we introduced a Double column machining Centre PRO 4210 L(4 mtr x 2 mtr) for construction industry. We also introduced a range of Machines from Okuma, a leading manufacturer from Japan.

In the Metal forming segment, Electronica HiTech introduced a revolutionary concept from Prima Industry, Italy by installing a Laser cutting machine Domino, which is a hybrid 2D & 3D Laser cutting machine. We also introduced a large capacity servo electric punching machine E6 from Finn power for the sheet Metal industry. Apart from Press Brakes, Shearing machines, punching machines from Yawei, we introduced a complete end to end solution for sheet cutting and slitting called as Cut to Length Line or Slitting Line from Yawei-Selema, a Jvcompany, between Yawei & Selema from Italy. We have been supplying crimping machines from a world leader Lillbacka. Powerco. This year we introduced a specialized machine for the construction line which moved a step ahead by installing FP 170 UC. We introduced a 4 axis Servo Bending Machine from CSM, Taiwan.

During 'IMTEX' 2012, we had displayed "Shear Genius" from Prima Power, punching & shearing combination machine for the first time in India. The productivity, flexibility, material, space and power saving through Servo Electric Technology being offered by Shear Genius. This will change the way to manufacture sheet metal components in volumes. We had also displayed Turret Punch Press with Nishimbo Technology and Press Brake from SMD, Europe from Yawei which is the best offering in the entry segment machine and value for money. Also for the display was Tube Bending Machine from CSM, Taiwan and Profile Bending machine from Akyapak, Turkey

I would like to extend my gratitude to our valued customers for coming to the show and bestowing your continued love and trust on Electronica HiTech.

Sujit Natekar. Managing Director. Electronica Hitech Machines Pvt. Ltd.

Interactive Customer Meet

LOKUMA seminar

Japan

In association with Okuma, we recently organised a seminar on the latest technological advancements in machining centers, on 10th September, 2011, at Hotel Radha Regent, Chennai.

Okuma, Japan's no. 1 brand, is also an acknowledged world leader in metal cutting machine tool manufacturing. For years now, they have been at the forefront of development in CNC machine technology. Their range of state-of-the-art solutions are tried, tested and proven the world over.

So, obviously, it was an eye opening interaction for all the eager participants, to learn about the latest technology, be exposed to the latest trends in the field, and get helpful tips from some of the leading experts in the field.

The end of the session was marked by some more close one-onone informal interactions among all the esteemed guests over a sumptuous dinner.





Face to face with the customer

Hartford technical seminar series

The machining center company (Taiwan)

Electronica, in conjunction with Hartford - Taiwan's largest machining centre company, recently organised two technical seminars in Noida and Ludhiana, on 15th and 17th November respectively, for existing and potential customers.

Presenting the latest technology developments in machining centres, and then later fielding questions from the appreciative audience were key personnel from Hartford, who had come down specially to grace the occasion.

Considering that Hartford has more than 1000 customers around India, these seminars will pave the way for more such customer interactions in the days ahead.

Pictured alongside is the ultimate machining solution - designed, engineered and manufactured to uncompromising quality standards, the Hartford SMC-5 Machining Center features unmatched rigidity and stability year after year.













Centre of attention

Making our presence felt at



November 23 - 27, 2011 Bangalore International Exhibition Centre, Bengaluru, India

The 6th International Construction Equipment and Construction Technology Trade Fair

Last week of November saw us in Bengaluru, at EXCON - India's largest trade fair for construction equipment and technology. Our well appointed stall featured a live display of the latest FinnPower crimping machinery, as well as world class solutions from CSM, Akyapak and Fermat.

As the pictures alongside clearly show, we managed to capture customer eyeballs and arouse a great deal of interest in our offerings for this sector. The footfalls and number of serious enquiries notched up is testimony to the success of our participation at this premier event.















Product update

Hartford

The machining center company (Taiwan)

Presenting the ultimate machining solution - Hartford SMC-5 Machining Center.

Designed, engineered and manufactured to uncompromising quality standards, this compact machining centre from Hartford helps you improve light duty and high speed machining quality, as well as maximise your working efficiency.

Put simply, it is your assurance of unmatched performance in drilling and tapping operations year after year.

VERSATILE AS A TAPPING CENTER, CUTS LIKE MACHINING CENTER





Machines available ex-stock

Sr. No.	Machine & Model Available	Delivery
1.	Finn-Power Crimping Machine Model: 32MS (2" Crimper) Model: P51MS (4" Crimper)	Immediate
2.	Hartford - Vertical Machining Center Model: LG 1000 AP with Fanuc Omid	Immediate
3.	Electronica - CNC Lathe Model: Elturn 200 SL	Immediate
4	Proth - Surface Grinders Model: PSGS - 3060 AH & PSGS - 4080 AH	Immediate

Please note: Offer valid only till stocks last and machines will be allotted on first come first served basis only.





Feedback

Want to tell us what you think of these articles, or looking for more details about a particular write-up? Then get in touch with us today.

☑ E-mail: marketing@electronicahitech.com

☑ Mobile: 88888 99297

We look forward to hearing from you soon.



